FLAT TREND FOR BUSINESS INVESTMENT SPENDING ON STRUCTURES SINCE TRUMP ELECTION

There is a cycle, and nine years of economic growth means businesses have already built the structures they need to provide their goods and services to the public. Office construction has been above $60 billion at an annual rate since the middle of 2016 mostly, and this is slightly greater than the peaks for office construction before the 2001 and 2007-09 recessions. Property values for offices have risen eight consecutive years and were up 5.9% in 2017. The table here is for private construction as opposed to public construction, streets and highways, sewer and water, education and public housing and redevelopment that is most often thought of as infrastructure.
Total private nonresidential construction is rising 1.6% in the first three months of this year versus the first three months of 2017 and was $450.7 billion at an annual rate in March 2018. Manufacturing fell 5.8% this year and is $66.4 billion in March 2018 so there is no sign yet that factories are coming back from overseas. Manufacturing plants saw a burst of construction back in 2015 due to chemical manufacturing and some foreign auto makers built factories as well, but there has been no significant increase in manufacturing construction since that time. Commercial construction is up 87.4% the first three months of 2018 from last year, and is $87.0 in March. Warehouses, thinking of internet retailers, is a big part of the upswing in commercial construction. But believe it or not more shopping centers are being built at the same time. In March 2018, warehouses $33.9 billion of the $87.0 billion of Commercial construction, and shopping centers are $16.9 billion. Transportation is also adding to construction this year, mostly air travel.

It isn’t clear whether business investment on structures can help get GDP growth to 3% on a sustained basis. In the table below, all categories of structures spending in GDP were adding a lot in Q1 2018 after the corporate tax cuts. The key driver is oil & gas drilling which drove structures spending 8.5% higher in 2017 despite big declines in manufacturing, and power and communication structures. We will see if investment in new construction continues at the first quarter pace; it still seems construction is closer to the end of the cycle than the beginning.

<table>
<thead>
<tr>
<th>Structures ($billion)</th>
<th>Q1 16</th>
<th>Q2 16</th>
<th>Q3 16</th>
<th>Q4 16 YOY%</th>
<th>Q1 17</th>
<th>Q2 17</th>
<th>Q3 17</th>
<th>Q4 17 YOY%</th>
<th>Q1 18</th>
<th>%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Commercial and health care</td>
<td>155.0</td>
<td>161.7</td>
<td>172.4</td>
<td>177.3</td>
<td>21.1</td>
<td>178.8</td>
<td>180.0</td>
<td>175.0</td>
<td>176.6</td>
<td>-0.4</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>74.8</td>
<td>74.0</td>
<td>74.5</td>
<td>69.2</td>
<td>-8.1</td>
<td>69.9</td>
<td>67.1</td>
<td>62.0</td>
<td>62.7</td>
<td>-9.4</td>
</tr>
<tr>
<td>Power and communication</td>
<td>111.3</td>
<td>117.9</td>
<td>123.0</td>
<td>122.3</td>
<td>14.2</td>
<td>118.6</td>
<td>115.6</td>
<td>113.8</td>
<td>113.8</td>
<td>-7.0</td>
</tr>
<tr>
<td>Mining exploration, shafts, and wells</td>
<td>74.6</td>
<td>60.2</td>
<td>59.5</td>
<td>59.1</td>
<td>-34.3</td>
<td>83.2</td>
<td>102.4</td>
<td>108.0</td>
<td>113.3</td>
<td>91.7</td>
</tr>
<tr>
<td>Other structures *</td>
<td>89.0</td>
<td>95.0</td>
<td>96.2</td>
<td>97.8</td>
<td>14.1</td>
<td>97.9</td>
<td>97.8</td>
<td>100.2</td>
<td>104.0</td>
<td>6.3</td>
</tr>
</tbody>
</table>

* Religious, educational, vocational, lodging, railroads, farm, and amusement and recreational structures, other Annual rate
MARKETS OUTLOOK

10-yr Treasury yields made new 2018 highs of 3.13% on Thursday, and closed the week at 3.06%. It wasn’t completely clear why yields rose on the retail sales report on Tuesday, the revisions did not seem that strong, but the 3.05% yield high from early 2014 did break, and technically, that was that. It also wasn’t completely explainable why 10-yr yields fell back abruptly from 3.13% on Thursday to 3.06% at Friday’s close, perhaps something to do with the sell-off of Italian debt given the political situation there. The Treasury sells 2-years, 5-years, and 7-years next week, and this will be another test of investor demand in this rising rate environment.

CORP BONDS: HARLEY-DAVIDSON, SAN DIEGO G&E, CANADIAN PACIFIC

Corporate offerings were $34.0 billion in the May 18 week versus $47.0 billion in the May 11 week. On Thursday, Valero Energy priced a $750 million 4.35% 10-yr (m-w +20bp) at 125 bps (Baa2/BBB). The independent petroleum refining and marketing company may use the proceeds to fund the redemption of $750 million 9.375% notes due in 2019. Corporate bonds (10-yr Industrials rated A2) were 91 bps above 10-yr Treasuries this week versus 93 bps last Friday.
FEDERAL RESERVE POLICY

The Fed meets June 12-13 to consider its monetary policy. The committee hasn’t voted, but the market has, and for a long time now too; the market odds of a 25 bps rate hike to 2.0% are 98%. Incoming NY Fed President John Williams said recently he thought neutral rates were not far away at 2.5%. Almost done? He added that the Fed funds rate might go a little above 2.5% neutral because the committee sees core PCE inflation above target at 2.1% in 2019 and in 2020, and the economy is operating beyond full employment with an unemployment rate of 3.9%. On the other hand, he made a comment about the usefulness of the dots forecasts, given where we are in the cycle: “forward guidance, at some point, will be past its shelf life.” Maybe that Fed funds rate forecast of 3.5% at the end of 2020 will indeed never see the light of day, if only because the Fed stops issuing rates forecasts.

OTHER ECONOMIC NEWS THIS WEEK

Consumers not jumping for joy exactly, but at least they are jumping (Tuesday)

Breaking economy news. Retail sales for April. Consumer spending to you. They survey over 4,000 shops and restaurants and this is what they come up with. It doesn’t look like April retail sales beat the guesstimates of 0.3%, but there were upward revisions so the picture looks healthier than we had thought. Most store sales categories were higher, and those with declines, mostly saw stronger gains the month before. Electronics, health and personal care, sporting goods, bars and restaurants were lower in April.

Retail sales surged 10.4% in the fourth quarter last year, and now the first quarter is revised to a 1.4% gain from 0.8% in last month’s report. Retail sales for April pushes the second quarter at a respectable 3.3% pace even if sales are flat in May and June. That’s all that really happened.
The bond market liked it, or thought it was stronger growth, with 10-yr yields rising from 3.02% to 3.05%, a new yield high for 2018. Yields moved up last night at midnight for some reason from 3.0% to 3.02% so the higher yield trend has still got legs. It's a bear market for bonds.

Net, net, consumers are doing their part to power the economy forward by spending their tax cuts at shops and malls that helps make the economy grow. They aren't shooting the lights out and we cannot forecast sustainable 3% GDP growth that the Trump administration is looking for yet, but at least the picture of overall consumer spending looks better after the first quarter bumpiness in results. President Obama's payroll tax holiday in 2011 and 2012 did not do much for consumer spending, but the massive tax cuts under President Trump and the Republican congress is at least moving the dial on consumer spending as it looks like consumers are spending it more than saving it.

The steady spending results today on the part of consumers will keep the Fed on course to raise interest rates at a gradual pace with the next rate hike installment likely to come at the June meeting. Consumer confidence remains high and there is no pulling back on spending from the tough talk on trade or the stock market losses earlier this year. The economic outlook is a little brighter today as consumers look ahead to the future with spending that keeps this expansion on course to be one of the longest periods of growth of all time. Stay tuned. Story developing.

**Starts down a little, permits holding firm (Wednesday)**

Breaking economy news. Housing starts for April drop 3.7% to 1.287 million from an upward revised 1.336 million in March. We sure hope Millennials don't want to buy a single-family home because these are being built at a lowly 894 thousand annual rate in April which is a far cry from the 1.808 million built in the housing bubble zenith in 2005 before the crash.

At least housing permits are still in place to forecast that actual housing construction started will come back above 1.3 million. While it is true that all of the decline in April starts to 1.287 million was multi-family construction of 5 or more units, the trend of single family construction was less uniform across the nation with a huge 17.2% jump in single family starts down in the biggest market in the South, steadying the declines everywhere else: Northeast -9.7%, Midwest -29.8%, and West -10.1%.
The Trump economics team sees greater investment spending as one of the goals of those massive tax cuts, but it looks like residential housing construction is not going to be leading the way when it comes to new investment dollars that help make the economy grow. 3% sustainable GDP growth, all four quarters each year, looks a little further away today if home builders are not going to build it.

Net, net, the recovery in residential housing construction remains an incomplete story with danger signs on the horizon from higher interest rates. Home buyers have more cash in their pockets from the tax cuts this year, but it will be all for naught if the costs of purchasing a new home continues higher. It's a double-whammy on rates both the short and long end of the curve. The Fed is pushing short term rates to 3% at the end of next year they are saying which will put the kibosh on some of those teaser floating rates with ultra-low yields. At the same time 10-yr yields are above 3% which means 30-yr mortgage money is going to 4.75% which is a long, long way from 3.5% mortgage money in 2016 before President Trump won the White House. If making a house less affordable to buy is making America great again, home buyers want none of that America first economics.

Factory output 0.7% two months in a row... go, go, go (Wednesday)

Factory production is firing on all cylinders and is one of the bright spots in the economic outlook this year. Industrial output rising 3.5% the last year is doing its part to put GDP on the sustainable path for lasting 3% growth. It's true that Mining production is behind the push with a 10.6% rise the last year, thanks to the recovery in oil prices. But manufacturing production is still holding its own with a respectable increase of 1.8% the last year.

<table>
<thead>
<tr>
<th>Industrial Production</th>
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<tbody>
<tr>
<td>% YOY</td>
</tr>
<tr>
<td>3.5 Total Index</td>
</tr>
<tr>
<td>1.8 Manufacturing</td>
</tr>
<tr>
<td>10.6 Mining</td>
</tr>
<tr>
<td>6.0 Utilities</td>
</tr>
</tbody>
</table>

Manufacturing payroll jobs 12.7 million +245K YOY 10.0% of Private Payroll Jobs

Stay tuned. Story developing. There are warning signs out there on the horizon as the dollar's rally could throw a monkey wrench into the Trump administration plans to build it in America. You can't build it in America unless you can ship it out in exports to America's trading partners, and the dollar's rally is making American products more expensive for its overseas customers. It's full speed ahead today for production but we are worried about those clouds out there on the horizon.
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