

Press Release

MUFG Americas Holdings Corporation

A member of MUFG, a global financial group

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MUFG Strengthens Public Finance Business With Hire of Lisa Smith

Experienced Los Angeles-based Municipal Banker To Manage State, Local Government Clients, Prospects

Los Angeles, June 12, 2017 — Mitsubishi UFJ Financial Group, Inc. (MUFG), one of the world's leading financial institutions, today announced the continued enhancement of its Public Finance business with the hiring of **Lisa Smith**, a 25-year industry veteran.

A Managing Director based in Los Angeles, Ms. Smith will be responsible for managing the overall banking relationships with state and local government clients and prospects. This includes originating and structuring term loans, lines of credit, standby bond purchase agreements, and letters of credit, as well as delivering a complete suite of banking services and products.

She will report to **Kevin Dunphy**, Managing Director, and MUFG's Head of Public Finance.

"Lisa's client-centric focus to public finance is consistent with MUFG's long-standing approach to this dynamic and challenging market," Mr. Dunphy said. "With Lisa on board, MUFG has added a respected professional who has spent more than two decades in the municipal investment banking business. We believe our clients will benefit from Lisa's talent and experience."

Ms. Smith adds deep financial advisory experience to a public finance team that already boasts a wide range of expertise from investment banking, municipal research, monoline insurers, regulatory organizations, large municipalities, and credit-rating agencies. A leader in the industry, MUFG has extended more than \$11 billion worth of credit to its public finance clients.

Over the course of her career, Ms. Smith has managed more than \$40 billion in transactions, structured several pioneering financings, and provided analytical expertise for a variety of issuers. She joins MUFG from Siebert, Cisneros, Shank & Co. LLC where she was a Managing Director and Head of the West Region.

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In 2002, Ms. Smith co-founded the financial advisory firm Gardner, Underwood & Bacon which was acquired by Loop Capital Markets in 2011. She has also worked at First Interstate Bank, Société Générale, Donaldson Lufkin & Jenrette, and Stone & Youngberg.

Ms. Smith has a B.A. in economics from Amherst College, and an MBA in finance from the UCLA Anderson School of Management. In 2012, she was awarded the “She is Our Hero” honor by Women in Public Finance, a professional networking organization for women in the public finance industry.

About MUFG Americas Holdings Corporation

Headquartered in New York, MUFG Americas Holdings Corporation is a financial holding company and bank holding company with total assets of \$149.7 billion at March 31, 2017. Its main subsidiaries are MUFG Union Bank, N.A. and MUFG Securities Americas Inc. MUFG Union Bank, N.A. provides an array of financial services to individuals, small businesses, middle-market companies, and major corporations. As of March 31, 2017, MUFG Union Bank, N.A. operated 365 branches, comprised primarily of retail banking branches in the West Coast states, along with commercial branches in Texas, Illinois, New York and Georgia, as well as two international offices. MUFG Securities Americas Inc. is a registered securities broker-dealer which engages in capital markets origination transactions, private placements, collateralized financings, securities borrowing and lending transactions, and domestic and foreign debt and equities securities transactions. MUFG Americas Holdings Corporation is owned by The Bank of Tokyo-Mitsubishi UFJ, Ltd. and Mitsubishi UFJ Financial Group, Inc. The Bank of Tokyo-Mitsubishi UFJ, Ltd. is a wholly-owned subsidiary of Mitsubishi UFJ Financial Group, Inc., which is one of the world's leading financial groups. Visit <http://www.unionbank.com> or <http://www.mufgamericas.com> for more information.

About MUFG (Mitsubishi UFJ Financial Group, Inc.)

MUFG (Mitsubishi UFJ Financial Group, Inc.) is one of the world's leading financial groups, with total assets of approximately \$2.7 trillion (USD) as of March 31, 2017. Headquartered in Tokyo and with approximately 350 years of history, MUFG is a global network with more than 2,200 offices in nearly 50 countries. The Group has more than 140,000 employees and about 300 entities, offering services including commercial banking, trust banking, securities, credit cards, consumer finance, asset management, and leasing. The Group's operating companies include Bank of Tokyo-Mitsubishi UFJ, Mitsubishi UFJ Trust and Banking Corporation (Japan's leading trust bank), and Mitsubishi UFJ Securities Holdings Co., Ltd., one of Japan's largest securities firms. Through close partnerships among our operating companies, the Group aims to "be the world's most trusted financial group," flexibly responding to all of the financial needs of our customers, serving society, and fostering shared and sustainable growth for a better world. MUFG's shares trade on the Tokyo, Nagoya, and New York ([MTU](#)) stock exchanges. Visit www.mufg.jp/english/index.html.